

Negotiation At Work: Maximize Your Team's Skills With 60 High-Impact Activities By Ira G. Asherman

By Ira G. Asherman

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Negotiation at Work is highly recommended as a training resource manual for anyone seeking to improve organizational negotiation skills. Written by Ira Asherman

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Jun 04, 2012 "Knowing industry averages and market demand are crucial in your negotiations." Your goal should be receive the increase I at Work <http://money.usnews.com/money/blogs/outside-voices-careers/2012/06/05/8-etiquette-tips-for-salary-negotiation>

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